

Macquarie has six operating groups and one division within which individual businesses operate.

MACQUARIE SECURITIES GROUP

- Institutional cash equities
- Derivatives DeltaOne trading
 - Institutional and retail derivatives
 - Corporate action trading
 - Arbitrage trading
 - Synthetic products
- Global securities finance
 - Capital management, collateral management and securities borrowing and lending

MACQUARIE CAPITAL

- Corporate finance, including advisory
- Equity and debt capital markets
- Debt structuring and distribution
- Private equity placements
- Principal investments

MACQUARIE FUNDS GROUP

- Investment management across the following asset classes:
 - Equities
 - Fixed income
 - Currencies and commodities
 - Infrastructure securities
 - Funds of funds
- Real asset management in funds of:
 - Infrastructure
 - Real estate
 - Private equity
- Fund and equity-based structured products

FIXED INCOME, CURRENCIES AND COMMODITIES

- Energy markets
- Metals and energy capital
- Credit markets
- Agricultural commodities
- Foreign exchange
- Debt markets
- Emerging and Asian markets
- Futures

CORPORATE AND ASSET FINANCE GROUP

- Corporate and asset-backed lending
- Real estate lending
- Leasing
- Specialised asset financing
- Asset lifecycle management services
- Equipment trading and remarketing

BANKING AND FINANCIAL SERVICES GROUP

- Financial advice
- Cash management services
- Wealth management and private banking
- Full-service broking
- Mortgages
- Life insurance
- Business banking
- Investment products
- Administrative and portfolio services

REAL ESTATE BANKING DIVISION

- Real estate investment
- Real estate development management
- Real estate asset management

MACQUARIE
MACQUARIE AT A GLANCE



Macquarie's global offices

OVER 15,500 PEOPLE IN MORE THAN 70 OFFICE LOCATIONS IN 28 COUNTRIES



EUROPE

Amsterdam
Bristol
Dublin
Frankfurt
Geneva
Leeds
London
Luxembourg
Moscow¹
Munich
Paris
Stockholm
Vienna
Zurich

MIDDLE EAST

Abu Dhabi
Dubai

SOUTH AFRICA

Cape Town
Johannesburg²

USA

Atlanta
Austin
Bloomfield Hills
Boston
Carlsbad
Chicago
Dallas
Denver
Hartford
Houston
Irvine
Los Angeles
Miami
New York
Philadelphia
Rolling Meadows
San Diego
San Francisco
San Jose

CANADA

Calgary
Edmonton
Guelph
Montreal
Ottawa
Greater Toronto
Vancouver
Victoria
Waterloo

LATIN AMERICA

Buenos Aires
Mexico City
Ribeirao Preto
Sao Paulo

ASIA

Bangkok
Beijing
Gurgaon
Hong Kong
Hsin-Chu
Jakarta
Kuala Lumpur
Manila
Mumbai
Seoul
Shanghai
Singapore
Taipei
Tokyo

NEW ZEALAND

Auckland
Christchurch
Wellington

AUSTRALIA

Adelaide
Brisbane
Canberra
Gold Coast
Melbourne
Newcastle
Perth
Sunshine Coast
Sydney

Macquarie Group

Founded in 1969, Macquarie is a global financial services specialist, with particular expertise in resources and commodities, energy, financial institutions, infrastructure and real estate. Macquarie's main business focus is making returns by providing a diversified range of services to clients. The diversity of our operations is a key strength. Macquarie acts on behalf of institutional, corporate and retail clients and counterparties around the world.

Macquarie's unique structure and management style enables businesses to exercise significant operating freedom balanced by limits on risk and the adherence to professional standards. Macquarie's management approach fosters an entrepreneurial culture among staff. Strong prudential management is fundamental to this approach. Other core elements of Macquarie's approach are:

- the encouragement of high ethical and professional standards
- commitment to clients
- commitment to growth
- the recruitment, retention and motivation of quality staff
- the alignment of staff rewards with those of shareholders
- transparent and comprehensive reporting including financial reporting and risk reporting.

Macquarie Group Foundation

The Macquarie Group Foundation was formally established in 1985 and is a leading benefactor to the community sector. Since its inception, the Foundation, together with Macquarie staff, have given close to \$A120 million to community organisations around the world.

Staff engagement is integral to Macquarie's community giving program and Macquarie staff provide many hours of support to not-for-profit organisations in volunteer, pro bono, board and executive capacities.

A key feature of the Macquarie Group Foundation's approach is the diversity of its support. The Foundation supports programs in the areas of health, education, the arts, welfare and the environment.

Unless otherwise stated information is current at 30 September 2010. This information is a general description only of the Macquarie Group. It does not contain any advice or recommendation to invest or to use a banking or financial service. It does not constitute an invitation, offer or solicitation to buy or sell any financial product or security. Some products and services mentioned in this document are available only in certain jurisdictions.

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Staff numbers at 30 Sep 10.

1. Staff seconded to joint venturer not included in official headcount (Moscow: Macquarie Renaissance, Savannah: Medallist)

2. Excludes staff in Macquarie First South joint venture.