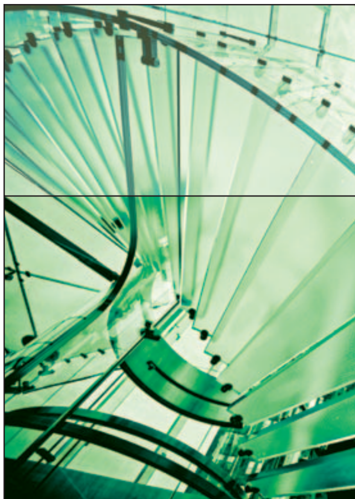

Macquarie Private Wealth

A world of opportunities

MACQUARIE

# PORTFOLIOS AND RELATIONSHIPS BUILT TO LAST

**STEVEN CONVILLE, MBA, CFP, VICE PRESIDENT, REGISTERED REPRESENTATIVE**

### About Macquarie

**Founded in Australia in 1969, the Macquarie Group has always been committed to continuous growth. Since 1992, this global provider of banking, financial, advisory, investment and funds management services has reported successive years of profits and growth.**

**Macquarie Private Wealth offers investors tailored financial solutions, award-winning research, recognized financial strength, and a global vantage point — a world of opportunities to build your personal wealth.**

**Steven Conville, MBA, CFP**
Vice President
Registered Representative
T: 905 968 1925
steven.conville@macquarie.com

Macquarie Private Wealth Corp.
675 Cochrane Drive
Macquarie Tower, Suite 700
Markham, ON L3R 0B8

TF: 1 877 968 1988

macquarieprivatewealth.ca

### Helping you live the life you want now — and when you retire

Over the past 13 years, I have been helping professional athletes, entrepreneurs and affluent professionals preserve and grow their capital. I understand that what you make today must meet your needs now and well into the future. That's where I come in as your advisor.

I partner with you to create and implement a conservative financial plan that will enable you to enjoy your hard-earned money for years to come — and leave a legacy for those you care about.

You have enough demands on your time and talents. I will help you succeed by letting you focus on what you do best. I'll focus on ensuring your money is working just as hard as you are.

### A conservative approach to growing your wealth

Over the course of my career, I have learned that the best way to make money is not to lose it. Capital preservation is the key to wealth management. Accordingly, I employ a disciplined, structured approach to managing money that includes asset protection strategies like income vehicles (GICs, bonds, preferred shares). In the world of investing, risks generally do not pay off. Instead of trying to shoot the lights out, I'll work to provide you with a steady rate of return year in and year out. I have found that this approach is more successful and much less stressful for my clients.

### An integral part of your team

Advising professional athletes involves working directly with my clients and also with those around them. Chances are you already have a number of other professionals helping you keep your affairs in order: accountants, agents, lawyers, personal assistants, PR specialists, etc. I will work with members of your family and your entourage to ensure that all aspects of your life run smoothly — not just your investments. For example:

- your agent and I will work together to determine the salary level and career length you'll need to negotiate to live the life you want;
- your accountant and I will ensure your financial and life plans are as tax efficient as possible and that you implement an estate plan that achieves all your legacy goals; and
- your lawyer(s) and I will determine the best way to structure your assets to ensure maximum protection of your capital and appropriate coverage for all your dependents.

In short, I'm your wing man. I will do whatever it takes to ensure you succeed. To help you live the life — and the retirement — you deserve.

### Conville's client commitment

All of my clients can rightfully expect me to work tirelessly on their behalf to protect their financial future. You've earned the right to rest easy. I'll help you do just that with a partnership based on discretion, trust and education.

**Discretion is key.**

I work solely in the best interests of each of my clients. Given my clients' high net worth, personal and professional situations, privacy and discretion are the utmost concerns of my practice. Your wealth, your needs and your goals are guarded safely.

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MACQUARIE

Steven Conville

Portfolios and relationships built to last (continued)

**Trust is invaluable.**

I am committed to the long-term well-being of my clients. Through countless changes in life situations and market cycles, my clients count on me to provide them with solutions. As a testament to the success of my long-lasting client relationships and portfolio strategies, my clients frequently refer me to their families and close friends.

**Education is empowerment.**

It is paramount that you understand your investments and know how I am managing them. I have a well-established track record of educating clients and explaining complex financial concepts to them to ensure they enjoy clarity, transparency and ease of mind when they invest.

Let me help you achieve balance — in life and investing. You lead a busy life. Let me ease the burdens. I can help you find balance, financial and otherwise. I will provide tangible solutions to the problems that changing markets and your career throw at you. I will forge a strong partnership with you, your family, and other professionals on your team. Together, we will create a financial and life plan that ensures an enjoyable lifestyle for you and those who depend on you. Together, we'll build a partnership and portfolio that will last a lifetime and leave a legacy.

**For more information on the services I offer, please contact me directly.**

**Steven Conville,** MBA, CFP
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E: steven.conville@macquarie.com

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Macquarie Tower, Suite 700
Markham, ON L3R 0B8

**Visit my website at www.macquarieprivatewealth.ca/conville**