

# Financial Solutions Tailored to Your Goals

## Macquarie Private Wealth Offers Investors Exceptional Resources and Stability

By Angela Provost

Are you concerned about achieving your retirement goals, dealing with your investments or estate planning?

If so, Harp Sandhu, an Investment Advisor with Macquarie Private Wealth, can provide tailored financial solutions that help people realize their life's goals. With his prior work experience as a lender at a major Canadian bank, over 13 years as a financial advisor and his BA in Economics, Harp has the skills and knowledge to provide his clients with complete wealth management services.

"As part of the global Macquarie Group, one of the world's largest and most diversified financial companies, Macquarie Private Wealth offers investors exceptional resources and stability," says Harp "Yet my firm and I believe strongly in highly customized, boutique service. I enjoy what I do and love helping people meet their goals."

Harp's passion to help others is evident from when you first meet him. His client base is loyal -- many of them have been with him since the beginning. In fact, many of his clients are intergenerational and "come from varied backgrounds and represent a cross-section of successful individuals from all stages of life."

Harp's designation as a Certified Senior Advisor (CSA) provides him with an in-depth understanding of how to address the health, social and financial needs of mature clients, while building trust and loyalty. "I focus on providing wealth management solutions that combine tax-efficient income, portfolio protection and growth for a complete and successful wealth management plan."

Harp works alongside other professionals handling clients' needs such as estate planning and assisting with power of attorney appointment. He believes that successful wealth management is a team effort.

Harp's investment philosophy is based upon capital conservation, which means that investors should work to achieve their

financial goals and not take any unnecessary risks. "Ultimately, it doesn't matter what the market did last year or what your neighbour did. It's about staying on track to meet your personal goals and objectives."



**" I enjoy what I do and love helping people meet their goals. "**

As an Investment Advisor, Harp can provide investors objective advice. "At Macquarie Private Wealth, I'm free to choose from a virtually unlimited universe of investment options to suit to the unique needs of each client." In this turbulent economy, it is ideal to have your financial future handled by a qualified professional who has earned your trust and loyalty.

Prospective clients are invited to meet Harp to determine whether there is a good fit and a level of comfort in working together. Appointment times are flexible and Harp is always available to assist clients.

ADVERTISEMENT



MACQUARIE

**Harp Sandhu, BA, Econ., CSA.  
Investment Advisor**

T: 250 978 5362 | TF: 1 877 978 9300

harp.sandhu@macquarie.com

www.macquarieprivatewealth.ca/sandhu